



**TOWN CENTER ECONOMIC DEVELOPMENT
OPPORTUNITIES PANEL DISCUSSION
A G E N D A**

July 12, 2018
6:00 – 7:30 p.m.

Mountlake Terrace Council Chambers
6100 219th Street SW, Suite 220

1. Introductions
2. Panelist Opening Remarks
3. Questions and Answers
4. Open Discussion

City Council

Mayor Jerry Smith
Mayor Pro Tem Kyoko Matsumoto Wright
Councilmember Doug McCardle*
Councilmember Shaun Richards
Councilmember Rick Ryan
Councilmember Laura Sonmore*
Councilmember Bryan Wahl

Planning Commission

Chair Alice Kier*
Vice-Chair Mike Wicklander
Commissioner Nick Bautista*
Commissioner Anthony Carr
Commissioner Logan Galyan
Commissioner Arthur Robertson
Commissioner Miguel Sandoval

EV & TC Task Force

Chair Steve Cox
Vice-Chair Adam Bettcher
Sarah Bayle
Victor Eskenazi
Wade Heyer
Marie Landsverk
Mike Lavigne
Joe Mustach
Jerry Osborn
Linda Rogers
Ronald Skinner

*Liaison to the Economic Vitality & Town Center Task Force

Professional Panel Members

Chris Fiori, Principal & Project Director, Heartland, LLC
Bob Tiscareno, AIA, Design Principal and Founder, Tiscareno Associates
Joe Ferguson, Principal of Lake Union Partners
Brynn Estelle Telkamp, Principal & Designated Broker, Retail Brokerage Consultant

Other Staff

Stephen Clifton, Assistant City Manager, City of Mountlake Terrace
Christy Osborn, Community & Economic Development Director, City of Mountlake Terrace
Bill Trimm, City Consultant and Panel Moderator
Jean Carr, Senior Principal, SCJ Alliance
Brett Bures, Project Manager, SCJ Alliance
Dan Penrose, Principal and Planning Manager, SCJ Alliance

Chris Fiori, Principal & Project Director, Heartland, LLC

Chris is a Principal at Heartland LLC, a Seattle-based real estate advisory and investment firm. Over 13 years at Heartland, he has worked with clients and investors to create and implement real estate strategies, which has involved transactions and brokerage activities, development management, entity-level capitalizations, and asset management. Heartland's clients include large and small corporations, non-profit organizations, family offices and individuals, and public sector clients. Public sector clients have included many of the municipalities, Port Districts and Housing Authorities in the Puget Sound.

Chris earned two Master degrees, one in Urban Planning and the other in Public Administration from the University of Washington, with a certificate in Real Estate. He is on the Board of the Ravenna-Bryant Community Association, has recently served as an Affiliate Fellow at the University of Washington Runstad Center for Real Estate and served as a member of the Seattle Planning Commission. Chris is a licensed real estate broker in the State of Washington.

Bob Tiscareno, AIA, Design Principal and Founder, Tiscareno Associates

As the founder of Tiscareno Associates in 2002, Bob spearheads initial site and building design to achieve and exceed the expectations of clients. His background includes providing architecture and urban design leadership for all project types including multi-family, mixed use, commercial, government, Transit Oriented Development (TOD), and the master planning of large complex sites. Bob's master planning, TOD expertise, and design vision for growing cities has shaped communities throughout the greater Seattle area, including Kent Station, Mill Creek Town Center, Everett's Waterfront Place, Redmond Town Center, Redmond's Triangle and Riverpark, The Danforth in First Hill, and the Queen Anne Collection in Queen Anne.

Bob has been involved with the development of over 100 urban design projects, and has substantial experience with multi-disciplinary design teams in both the public and private sectors. He has presented in front of countless Design Review Boards and Project Stakeholder Groups. Bob and his firm are committed to creating exceptional architecture that realizes the client's vision and reflects the community's values. The firm collaboratively creates engaging projects that are sustainable and superbly suited to their site and intended use. Bob holds a Bachelor of Architecture from University of Southern California and a Master of Architecture in Urban Design from Harvard University, and sits on the ULI Northwest Multi-Family Product Council.

Joe Ferguson, Principal of Lake Union Partners

As co-founder and principal of Lake Union Partners, Joe leads the firm's investment strategy, site acquisition and capital development efforts. Utilizing his background in brokerage and land use economics, Joe combines a creative market vision with strong transaction instincts to guide effective real estate investment opportunities. Joe serves on the National Advisory Board for the University of Colorado Real Estate Center and is a former Associate Fellow of the Runstad Center at the University of Washington.

Brynn Estelle Telkamp, Principal & Designated Broker, Retail Brokerage Consultant

Brynn brings over three decades of shopping center & mixed-use retail and restaurant leasing, business management and financing experience in her retail brokerage business. Brynn launched Be RETAIL in 2017 after three years at JSH Properties and was a founding partner at Real Retail from 2006 until 2014. Brynn's attention to detail, coupled with her broad knowledge of what makes a successful retail project, has earned Brynn a position as a balanced trusted advisor to Developers, Landlords and Tenants. She developed her real estate and retail leasing skills as at Real Retail in Seattle and her previous positions at Blatteis Realty and CBRE from 2000 to 2006.

Prior to her leasing career, Brynn was a loan officer | banker broker at Seattle Mortgage Company, a privately-held commercial and residential lender, a corporate relocation manager for Windermere Real Estate, the largest residential real estate company in the Puget Sound. Soon after completing business school studies at Washington State University and Seattle University, Brynn was Director of Sales with Pacific Guest Suites followed by joining the first all-suite hotel in downtown Seattle, the West Coast Plaza Park Suites. She is an active member of the International Council of Shopping Centers (ICSC) and attends both local and national meetings, holds a Washington Designated Broker's license, is a CCIM candidate and is gratefully married to Michiel Telkamp and has two talented boys, Banks and Jack.

BC/D Zoning / Sub-Districts

